CAF AND NPPOWER

Creating a bigger impact on the fuel crisis through bolder thinking

As one of Britain’s largest energy companies, npower’s aim is to keep energy simple for everyone and understand the needs of vulnerable consumers. They set up the Foundation to address the fuel crisis problem and develop sustainable solutions to it.

A UK where, regardless of energy supplier, everyone has access to energy for the basics: heating, cooking and keeping the lights on.

At the start of our partnership, we focused on what impact npower wanted to achieve to end the fuel crisis, which we used to inform their strategic approach and steps to implementation.

Facing the business challenge

CAF Advisory enabled npower to:

Understand best practice in the field of corporate foundations

Build a business-aligned foundation strategy that met their objectives as a business and supported their ambition to become more socially responsible

Maximise their impact on fuel poverty, enabling them to learn more about their most vulnerable consumers and to target and measure their efforts

Turning npower’s mission into a success story

We collaborated with npower to build on the successful piloting of the Fuel Bank™ programme and create the npower Foundation by:

- Conducting benchmarking among leading corporate foundations, capturing relevant insights to their strategic aims
- Engaging stakeholders across the business to develop a strategic direction for the Foundation, challenging them to think more boldly through practical approaches that redefine the potential impact for the Fuel Bank™
- Advising on key aspects of foundation strategy and governance, testing assumptions and clarifying the way forward at critical points in the establishment of the Foundation.
CREATING A SUCCESSFUL IMPACT MODEL

To further npower’s reach and impact, our Advisory experts helped to develop a Theory of Change model, that provides a strategic focus and plan to demonstrate the impact that the Foundation can make on society. The model covers the programmes for people in Fuel Banks and npower’s longer-term work at system level to raise awareness, leverage resources from others and drive social change.

“We have found CAF’s independent constructive challenge very useful in developing a robust approach to strategy for the foundation. In workshops CAF has helped us to focus on why we are doing things, generate buy-in from a wide range of stakeholders and develop our thinking. Their knowledge and support on impact and governance has also been invaluable.”

Matt Cole, Head of Customer Vulnerability, npower

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<tr>
<th>TYPE OF INTERVENTION</th>
<th>LONG-TERM OUTCOME</th>
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<tr>
<td>Fuel crisis support programmes</td>
<td>People have improved financial resilience</td>
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<tr>
<td>Advocacy and research</td>
<td>People in fuel crisis are healthier and happier</td>
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<td>People in fuel crisis are in a better position to get on with their lives</td>
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<td>The wider energy and social system is more responsive to the needs of those in fuel crisis - practices and solutions are developed with their needs in mind</td>
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What our partnership has achieved

- npower has a model with commitment from across the business and led to the successful launch of the Foundation in 2017.
- The Fuel Bank™ is clear on its longer-term outcomes, including its intended impact and its role in alleviating the fuel crisis in the UK. In addition, npower is able to engage new partners and leverage new sources of funding.
- Through this journey, npower has created opportunities to engage in system level change by forming new alliances across sectors, sharing their insights and how to prevent fuel crisis. In doing so, they are widening their reach and maximising their impact on society.

Want to find out more?
Contact us on 03000 123 207 or email corporate@cafonline.org